

08/06/2019

**2020 TRANSIT PASSENGER VAN
 PRICE LIST
 (PRICE LEVEL CODE 015)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE	SUGGESTED RETAIL
Transit 150 XL	K1Y	Transit 150 XL Passenger Van Low Roof 130 WB RWD		\$ 40,180
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD		41,035
Transit 150 XL	K1C	Transit 150 XL Passenger Van Med Roof 130 WB RWD		41,630
Transit 350 XL	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD		42,485
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD		43,935
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD		45,160
Transit 150 XLT	K1Y	Transit 150 XLT Passenger Van Low Roof 130 WB RWD		42,060
Transit 350 XLT	X2Y	Transit 350 XLT Passenger Van Low Roof 148 WB RWD		42,920
Transit 150 XLT	K1C	Transit 150 XLT Passenger Van Med Roof 130 WB RWD		43,510
Transit 350 XLT	X2C	Transit 350 XLT Passenger Van Med Roof 148 WB RWD		44,370
	X2X	Transit 350 XLT Passenger Van High Roof 148 WB RWD		45,820
	U4X	Transit 350 XLT Passenger Van High Roof 148EL RWD		47,040
ALL MODELS	—	Destination and Delivery		1,495

DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	998	3.5L V6 PFDi	Std
	99G	3.5L EcoBoost V6 over Base 3.5L PFDi	\$ 1,495
		3.5L EcoBoost V6 (Std w/ U5X)	Std
	99A	2.0L EcoBlue Bi-Turbo I4 Diesel over Base 3.5L PFDi	3,995
TRANSMISSION		2.0L EcoBlue Bi-Turbo I4 Diesel (Std w/ W4X/W4Z)	Std
	44U	10-Speed Automatic Overdrive with SelectShift	Std

08/06/2019

2020 TRANSIT PASSENGER VAN

PROPRIETARY

PRICE LIST
 (PRICE LEVEL CODE 015)

AXLE	X73	3.73 Standard Axle Ratio	Std
	X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$ 45
	X7L	3.73 Optional Limited Slip Axle	325
		3.73 Standard Limited Slip Axle	Std
		3.73 Limited Slip Axle- Inc w/41E when 99A or 99G is ordered	Incl.
	X4L	4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998)	325
		4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std
	X3L	3.31 Limited Slip Axle	325
AREA	425	50 State Emissions	N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only	\$ 35
	87B	Stainless Steel Wheel Liners - DRW Only	420
	64S	16 inch Easy To Clean Styled Aluminum Wheel - SRW includes locking lug nuts	425
	15C	VP - Wheel Well Liners - Black (Front Only)	295
	76E	Forged Alloy Wheels - DRW with standard front axle	940
	64G	Forged Alloy Wheels - SRW with HD front axle	695
	76G	Forged Alloy Wheels - DRW with HD front axle	940
	51A	Delete full-size spare tire & wheel, DRW Van only	(125)

08/06/2019

2020 TRANSIT PASSENGER VAN

PROPRIETARY

PRICE LIST
(PRICE LEVEL CODE 015)

MODEL	TRIM SERIES	TRIM TYPE	SEATS	DEALER INVOICE	SUGGESTED RETAIL
		21G	Pewter (grey) Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans		N/C
		21L	Pewter (grey) Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans		Std
		21M	Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)		N/C
		21P	Pewter (grey) Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest		N/C
		21Q	Pewter (grey) Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests		\$ 875
		21R	Charcoal Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests		875
		21S	Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E or 96K)		1,160
		21S	Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - RWB)		1,445
		21S	Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)		1,615
		21S	Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)		1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)		(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)		N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)		(1,110)
		96X	(Less) 2-Passenger Seating - LWB		(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB)		N/C
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB		1,495
		96T	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL		(340)
		96W	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL		N/C
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB		1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat (RWB)		(340)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)		(340)
		96L	(3) 8-Passenger Seats, Second row triple narrow seat, Third row triple wide seat (RWB)		N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	\$ 845
	87E	Dual Alternator - 250A each - Use with 67C	495
		Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)	385
	63E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) -- Use with 67C/63C	Incl.
Battery - Dual Heavy-Duty Batteries		295	
Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine 99A Battery - Dual Heavy-Duty Batteries - Inc w/ 87E & with the combination of X9C, X9X or X9Y and 15-Passenger Seating (96P)		Std Incl.	

08/06/2019

2020 TRANSIT PASSENGER VAN

PROPRIETARY

PRICE LIST
(PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63X	Battery - Single Absorbed Glass Mat Battery - Single Absorbed Glass Mat - 3.5L EcoBoost® V6 engine only		\$ 125 Std
	41H	Engine Block Heater -Standard on 99A Diesel Engine Engine Block Heater		Std 75
	98D	Manual Regen Initiation		250
	98E	Manual Regen Initiation with Active Regen Inhibitor		375
	59D	Perimeter Anti-Theft Alarm		155
	153	Front License Plate Bracket		N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van/Passenger Van		65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van/Passenger Van		220
	43R	Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))		295
		Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))-Incl with 61D, 94A & 94B		Incl.
	68H	Running Board		310
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C		405 230
	17F	Windows-All-Around, fixed		Std
	57N	Rear-Window Defroster Rear-Window Defroster w/ 92E		175 Incl.
	92E	Privacy Tint (All Around) incl Rear-Window Defogger - Use with XL/XLT Passenger Vans		675
	62C	Auxiliary Heater A/C Prep Package without Rear Controls		100
	62A	Auxiliary Heater Prep Package		65
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)		325
	16G	Carpet, Front w/ Passenger Van XLT		Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL		125
	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT Vinyl Floor Covering - Front and Rear - Passenger Van XL		N/C Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror		75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)		75
	62B	MyKey		5
	90C	Power Inverter - 12V to 110V		100
	90B	Rearview Mirror		Std
	67C	Upfitter Package - Incl High Capacity Upfitter Switches		610
	66B	Smoker's Package		40
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT		Std
	53B	Heavy Duty Trailer Tow Package		485
	43E	Rear Bumper - Black with integral step. Optional on Low Roof		N/C
	68L	Power Running Board		940
	67E	Console - Large Center Console with Integrated Shifter Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D		195 Incl.
	53K	Modified Vehicle Wiring System and Kit Modified Vehicle Wiring System and Kit w/ 47E and 87E		75 Incl.
	86B	Front floor mat -- Use w/ XL Passenger Vans Front floor mat -- Use w/ XLT Passenger Vans		30 Std
	86N	VP - Heavy Duty Tray Style Floor Mats (Front)		60
	52C	Keyless Entry Keypad		95
	43B	VP - Backup Alarm		125
	68B	VP - Remote Start		495
	PN1	Blue Jeans (Metallic) paint		200
	PUX	Ingot Silver (Metallic) paint		200
	PW6	Green Gem (Metallic) paint		200
	PJ7	Magnetic (Metallic) paint		200
	PUM	Agate Black (Metallic) paint		200
	PFK	Diffused Silver (Metallic) paint		200
	PAW	Kapoor Red (Metallic) paint		200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay		260
	90G	Push Down Manual Parking Brake		195
	68J	Extended Length Running Boards		655
	61D	Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van		1,135 510

08/06/2019

2020 TRANSIT PASSENGER VAN

PROPRIETARY

PRICE LIST
(PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE	SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53G	Front Bumper - Painted		Std	
	59A	60/40 Hinged Passenger-side Door (Low Roof)		N/C	
	65C	Power Sliding Door (Med/High Roof)		\$ 995	
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures		455	
	91B	Autolamp		35	
	55D	Front Fog Lamps		105	
			Front Fog Lamps-Included in 43R and 61D		Incl.
	655	Extended Range Fuel Tank - 31 gallon		285	
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van		160	
	53D	Tow/Haul Mode with Trailer Wiring Provisions		295	
	17L	2nd Row Driver-side Egress Window		835	
	16J	Premium Wood-Like Flooring - XL Passenger RWB		465	
			Premium Wood-Like Flooring - XL Passenger LWB		505
			Premium Wood-Like Flooring - XL Passenger LWB_EL		580
			Premium Wood-Like Flooring - XLT Passenger RWB		415
			Premium Wood-Like Flooring - XLT Passenger LWB		455
			Premium Wood-Like Flooring - XLT Passenger LWB_EL		530
	85D	Horn - Dual Note		20	
	41E	Heavy Duty Front Axle (2,100 kg FGAWR Package) w/ 65C on U4X		Incl.	
	61C	Vehicle Maintenance Monitor		45	
	55A	Upfitter Interface Module (UIM)		255	
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)		755	
			Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van		455
	65A	Blind Spot Information System (BLIS) w/ Cross traffic Alert and Trailer Coverage (incl short arm power/folding, heated w/ turn signal mirrors)		595	
	94B	Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van		895	
			Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van		550
			Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van with 61D		550
	94A	Side Sensing System (incl Reverse Sensing System (43R))		475	
			Side Sensing System (incl Reverse Sensing System (43R)) Incl with 94B & 61D		Incl.
	98B	Biodiesel Engine Prep Package		315	
47E	Builders Prep Package - XL RWB		(595)		
		Builders Prep Package - XL LWB		(960)	
		Builders Prep Package - XL EL-LWB		(1,240)	
		Builders Prep Package - XLT RWB		(640)	
		Builders Prep Package - XLT LWB		(1,020)	
		Builders Prep Package - XLT EL-LWB		(1,310)	
	AUDIO				
58V	(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Use with XL Passenger Van			280	
	(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Standard Passenger Van XLT			Std	
58W	(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - All XL			520	
	(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Passenger Van XLT			240	
58X	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van			410	
	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Passenger Van XLT			130	
	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D			N/C	
58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van			650	

08/06/2019

2020 TRANSIT PASSENGER VAN

PROPRIETARY

PRICE LIST
 (PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	584	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with Passenger Van XLT		\$ 370
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D		240
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XL		1,220
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XLT		940
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation - Use w/ 61D		810
	OPTION CODE	FLEET OPTIONS		SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)		\$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only		80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only		80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only		80
	942	Daytime Running Lamps - Fleet only		45
	55B	Smart Acceleration Truncation		190
	51E	(AB) Decal #1 - Up to 15 ft2		350
	51F	(AC) Decal #2 - Up to 25 ft2		495
	51G	(AD) Decal #3 - Up to 45 ft2		695
	51H	(AE) Decal #4 - Up to 70 ft2		995
51J	(AF) Decal #5 - Up to 95 ft2		1,395	