

**EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY**  
**New Jersey State Approved Cooperative Pricing System #65MCECCPS**



**School Bus Types A, B, C & D - Bid #ESCNJ 18/19-31**  
**Bid Term: 12/2/18 – 12/1/19 (with extensions as permitted by NJ law)**

- 4 Bid Packages were requested
- 6 Bid Packages were received
- 1 Bid Package non responsive\*
- 1 Bid Package partially non responsive\*\*

\*\*Alliance Bus Group, Inc.

H.A. DeHart & Son, Inc.

Robert H. Hoover & Sons, Inc.

Van-Con, Inc.

Truck King International Sales & Service, Inc. & Wolfington Body Company, Inc. (joint bid)

\*Wolfington Body Company, Inc.

That the Board of Directors approve the award of the School Bus Types A, B, C & D Bid #ESCNJ 18/19-31 as follows:

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 1**

**Type A – 16 Passenger Bus (SRW) V-8 Gasoline 139” Wheelbase**

<b><u>Van-Con, Inc.</u></b>	<b>\$51,800.00</b>
Equipment Option Discount	15%
After Market Markup	0%
Chassis: Chevrolet Express 3500 G33503	
Body: Van-Con VC-16	
Pick-up Credit: \$50.00	
Delivery Timeframe: 150 days ARO	

**ITEM NO. 2**

**Type A – Wheelchair Bus (SRW) V-8 Gasoline 139” Wheelbase**

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$61,228.00</b>
Equipment Option Discount	15%
After Market Markup	20%
Chassis: Chevrolet CG33503	
Body: Micro Bird MB II	
Wheelchair Lift: Ricon Lift S2005 FMV SS32X51	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

## **LOWEST PRICED BY CATEGORY**

### **ITEM NO. 3**

#### **Type B, 16 Passenger Bus (DRW); V8 Gasoline Engine; 139" Wheelbase**

<b><u>Alliance Bus Group, Inc.</u></b>	<b>\$54,729.00</b>
Equipment Option Discount	10%
After Market Markup	25%
Chassis: Chevrolet G3500	
Body: Starcraft/Quest	
Pick-up Credit: \$100.00	
Delivery Timeframe: 30-180 days ARO	

### **ITEM NO. 4**

#### **Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine 159" Wheelbase**

<b><u>H.A.DeHart &amp; Son, Inc.</u></b>	<b>\$55,449.00</b>
Equipment Option Discount	32%
After Market Markup	15%
Chassis: General Motors CG33503	
Body: Thomas Built Buses 051MS	
Pick-up Credit: \$100.00	
Delivery Timeframe: 30-100 days ARO	

### **ITEM NO. 4A**

#### **Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine 139" Wheelbase**

<b><u>Van-Con, Inc.</u></b>	<b>\$56,180.00</b>
Equipment Option Discount	15%
After Market Markup	0%
Chassis: Chevrolet Express 3500 G33805	
Body: Van-Con VC 25-39	
Pick-up Credit: \$50.00	
Delivery Timeframe: 180 days ARO	

### **ITEM NO. 5**

#### **Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine 159" Wheelbase**

<b><u>Van-Con, Inc.</u></b>	<b>\$60,250.00</b>
Equipment Option Discount	15%
After Market Markup	0%
Chassis: Chevrolet Express 3500 G33803	
Body: Van-Con HCDRW59	
Wheelchair Lift: Braun Millennium NCL 1000B-2	
Pick-up Credit: \$50.00	
Delivery Timeframe: 150 days ARO	

## LOWEST PRICED BY CATEGORY

### ITEM NO. 6

#### Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine 139” Wheelbase

<b>Alliance Bus Group, Inc.</b>	<b>\$61,038.00</b>
Equipment Option Discount	10%
After Market Markup	25%
Chassis: Chevrolet G3500	
Body: Starcraft/Quest	
Wheelchair Lift: Braun Century NL919IB-2	
Pick-up Credit: \$100.00	
Delivery Timeframe: 30-180 days ARO	

### ITEM NO. 7

#### Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine 159” Wheelbase

<b>Van-Con, Inc.</b>	<b>\$58,100.00</b>
Equipment Option Discount	15%
After Market Markup	0%
Chassis: Chevrolet Express 4500 G33803	
Body: Van-Con VC-30	
Pick-up Credit: \$50.00	
Delivery Timeframe: 150 days ARO	

### ITEM NO. 8

#### Type C – 54 Passenger Bus Diesel Engine

<b>Robert H. Hoover &amp; Sons, Inc.</b>	<b>\$79,183.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird BBCV	
Body: Blue Bird BBCV	
Complete Vehicle: Blue Bird BBCV 3011	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

### ITEM NO. 8A

#### Type C – 54 Passenger Bus Gasoline Engine

<b>Robert H. Hoover &amp; Sons, Inc.</b>	<b>\$76,383.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird BBCV 3011	
Body: Blue Bird BBCV 3011	
Complete Vehicle: Blue Bird BBCV 3011	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

## LOWEST PRICED BY CATEGORY

### ITEM NO. 8B

#### Type C – 54 Passenger Bus Diesel Engine; Colorado Rack Test Compliant

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$79,183.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird BBCV 3011	
Body: Blue Bird BBCV 3011	
Complete Vehicle: Blue Bird BBCV 3011	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

### ITEM NO. 8C

#### Type C – 39 Passenger Bus Gasoline Engine

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$74,000.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird BBCV 3011	
Body: Blue Bird BBCV 3011	
Complete Vehicle: Blue Bird BBCV 2311	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

### ITEM NO. 8D

#### Type C – 39 Passenger Bus Diesel Engine

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$76,743.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird BBCV 3011	
Body: Blue Bird BBCV 3011	
Complete Vehicle: Blue Bird BBCV 2311	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

### ITEM NO. 8E

#### Type C – 39 Passenger Bus Diesel Engine; Colorado Rack Test Compliant

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$76,743.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird BBCV 2311	
Body: Blue Bird BBCV 2311	
Complete Vehicle: Blue Bird BBCV 2311	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

## LOWEST PRICED BY CATEGORY

### ITEM NO. 9

#### Type D – Rear Engine 54 Passenger Bus Diesel

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$106,509.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird T3RE	
Body: Blue Bird T3RE	
Complete Vehicle: Blue Bird T3RE	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

### ITEM NO. 9A

#### Type D – Rear Engine 54 Passenger Bus Diesel; Colorado Rack Test Compliant

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$106,509.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird T3RE	
Body: Blue Bird T3RE	
Complete Vehicle: Blue Bird T3RE	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

### ITEM NO. 10

#### Type D – Forward Engine 54 Passenger Bus Diesel Engine

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$96,254.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird T3FE 3406	
Body: Blue Bird T3FE 3406	
Complete Vehicle: Blue Bird T3FE 3406	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

### ITEM NO. 10A

#### Type D – Forward Engine 54 Passenger Bus Diesel Engine; Colorado Rack Test Compliant

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$96,254.00</b>
Equipment Option Discount	20%
After Market Markup	20%
Chassis: Blue Bird T3FE 3406	
Body: Blue Bird T3FE 3406	
Complete Vehicle: Blue Bird T3FE 3406	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

## LOWEST PRICED BY CATEGORY

### ITEM NO. 12

#### Type A – 16 Passenger Bus (SRW) V6 Gasoline Engine; 156” Wheelbase

<b><u>Robert H. Hoover &amp; Sons, Inc.</u></b>	<b>\$56,820.00</b>
Equipment Discount Option	15%
After Market Markup	20%
Chassis: Ford Transit T350	
Body: Micro Bird MB II	
Complete Vehicle: Ford Transit T350/Micro Bird MB II	
Pick-up Credit: \$100.00	
Delivery Timeframe: 180 days ARO	

### ITEM NO. 13

#### Type A – 20 Passenger Bus (SRW), V8, Gasoline Engine; 156” Wheelbase

<b><u>Alliance Bus Group, Inc.</u></b>	<b>\$58,757.00</b>
Equipment Option Discount	10%
After Market Markup	25%
Chassis: Ford Transit	
Body: Starcraft Quest	
Complete Vehicle: Ford/Starcraft	
Pick-up Credit: \$100.00	
Delivery Timeframe: 30-180 days ARO	

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 14**

**PARTS WITH CATALOG DISCOUNTS**

VENDOR	CATALOG/PARTS LIST	PERCENTAGE OFF/MARK-UP
H.A. DeHart & Son, Inc.	Thomas Built Buses OEM	33% Over Cost
	All makes Type C and Non-OEM	24% Over Cost
	Cummins OEM	22% Over Cost
Truck King International Sales & Service, Inc. / Wolfington Body Company, Inc.	PL-308XB IC Genuine Bus Parts	27% Over Cost
	PL-322XB IC Direct Ship Bus Parts	20% Over Cost

**ITEM NO. 15**

**SCHOOL BUS VOLUME DISCOUNT TABLE**

	H.A. DeHart & Son, Inc.	Van-Con, Inc.
<b>Type A</b>		
2-3 Vehicles	\$100.00	\$0.00
4-6 Vehicles	\$100.00	\$50.00
7-9 Vehicles	\$100.00	\$100.00
10+ Vehicles	\$100.00	\$150.00
<b>Type B</b>		
2-3 Vehicles	\$100.00	\$0.00
4-6 Vehicles	\$100.00	\$50.00
7-9 Vehicles	\$100.00	\$100.00
10+ Vehicles	\$100.00	\$150.00
<b>Type C</b>		
2-3 Vehicles	\$100.00	N/A
4-6 Vehicles	\$100.00	N/A
7-9 Vehicles	\$100.00	N/A
10+ Vehicles	\$100.00	N/A
<b>Type D</b>		
2-3 Vehicles	\$100.00	N/A
4-6 Vehicles	\$100.00	N/A
7-9 Vehicles	\$100.00	N/A
10+ Vehicles	\$100.00	N/A

**Please Note: Chassis manufacturers' discounts for "government" customers may not apply to affiliate (non-profit) members. Please check with individual vendors for specifics on manufacturer sponsored programs.**

**PROPRIETARY BY CATEGORY**

**ITEM NO. 1**

**Type A – 16 Passenger Bus (SRW) V-8 Gasoline Engine; 139” Wheelbase**

**H. A. DeHart & Son, Inc.**

Price	\$52,254.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 -100 days ARO
Chassis	General Motors CG33503
Body	Thomas Built Buses 041LS

**Type A – 16 Passenger Bus (SRW) V-8 Gasoline Engine; 139” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$52,564.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet G3500
Body	Starcraft/Quest

**Type A – 16 Passenger Bus (SRW) V-8 Gasoline Engine; 139” Wheelbase**

**Robert H. Hoover & Sons, Inc.**

Price	\$53,210.83
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet CG33503
Body	Micro Bird MB II



**PROPRIETARY BY CATEGORY**

**ITEM NO. 1 – ALTERNATE**

**Type A – 16 Passenger Bus (SRW) V-8 Gasoline Engine; 139” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$55,579.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days
Chassis	Ford Transit
Body	Starcraft/Quest

**ITEM NO. 2**

**Type A – Wheelchair Bus (SRW) V-8 Gasoline Engine; 139” Wheelbase**

**Van-Con, Inc.**

Price	\$63,600.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet Express 3500 G33503
Body	Van-Con VC HCSRW
Make and Model # Wheelchair Lift	Braun Millennium NCL1000IB-2

**ITEM NO. 2A**

**Type A – Wheelchair Bus (SRW) V-8 Gasoline; 156” Wheelbase**

**Robert H. Hoover & Sons, Inc.**

Price	\$64,968.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Ford Transit T350
Body	Micro Bird MB II
Make and Model # Wheelchair Lift	RICON LIFT S2005 FMV SS32X51

**PROPRIETARY BY CATEGORY**

**ITEM NO. 3**

**Type B - 16 Passenger Bus (DRW); V8 Gasoline Engine with 139" Wheelbase**

**Van-Con, Inc.**

Price	\$54,750.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet Express 3500 G33803
Body	Van-Con VC16DRW

**ITEM NO. 3 – ALTERNATE**

**Type B - 16 Passenger Bus (DRW); V8 Gasoline Engine with 139" Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$56,824.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Ford E350
Body	Starcraft/Quest

**PROPRIETARY BY CATEGORY**

**ITEM NO. 4**

**Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$56,906.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet 3500/33803
Body	Starcraft Quest

**Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Van-Con, Inc.**

Price	\$55,850.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet Express 3500 G33803
Body	Van-Con VC-25

**Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Robert H. Hoover & Sons, Inc.**

Price	\$58,371.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet CG33503
Body	Micro Bird MB II

**PROPRIETARY BY CATEGORY**

**ITEM NO. 5**

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$64,059.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet G4500
Body	Starcraft Quest
Wheelchair Lift	Braun Century NL919B-2

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**H.A. DeHart & Son, Inc.**

Price	\$63,785.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 -100 days ARO
Chassis	General Motors CG33803
Body	Thomas Built Buses 051MS
Wheelchair Lift	Braun NI919IB-2

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Robert H. Hoover & Sons, Inc.**

Price	\$66,134.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet CG33503
Body	Micro Bird MB II
Wheelchair Lift	Ricon Lift S5005 FMVSS 32X51

**PROPRIETARY BY CATEGORY**

**ITEM NO. 5B**

**Type B – 20 Passenger Bus (DRW), V8 Gasoline Engine; 159” Wheelbase**

**Robert H. Hoover & Sons, Inc.**

Price	\$59,158.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Ford Transit
Body	Micro Bird MB II

**ITEM NO. 6**

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase**

**Van-Con, Inc.**

Price	\$61,100.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet Express 3500 G33803
Body	Van-Con HCDRW39
Make and Model # Wheelchair Lift	Braun Millennium NCL 1000B-2

**ITEM NO. 7**

**Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$60,406.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet G4500
Body	Starcraft Quest

**PROPRIETARY BY CATEGORY**

**ITEM NO. 8**

**Type C – 54 Passenger Bus Diesel Engine**

**H.A. DeHart & Son, Inc.**

Price	\$86,577.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 - 100 days ARO
Chassis Mfr.	Freightliner
Chassis (Base Item/Code #; Make & Model #	B2
Body Mfr.	Thomas Built Buses
Body (Base Item)/Code #; Make & Model #	310TS
Complete Vehicle (Base Item); Make & Model #	SAF-T-LinerC2

**Type C – 54 Passenger Bus Diesel Engine**

**Truck King International Sales & Service Inc. /Wolffington Body Company, Inc.**

Price	\$84,236.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 Days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	CE/PB105
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC; CE/PB105

**ITEM NO. 8 - ALTERNATE**

**Type C – 54 Passenger Bus Propane Engine**

**Truck King International Sales & Service Inc. /Wolffington Body Company, Inc.**

Price	\$92,475.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	CE/PB105
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC; CE/PB105

**PROPRIETARY BY CATEGORY**

**ITEM NO. 8A**

**Type C – 54 Passenger Gasoline Engine**

**Truck King International Sales & Service Inc. /Wolfington Body Company, Inc.**

Price	\$81,195.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	CE/PB105
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC; CE/PB105

**ITEM NO. 8B**

**Type C – 54 Passenger Bus Diesel Engine; Colorado Rack Test Compliant**

**H.A. DeHart & Son, Inc.**

Price	\$86,577.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 - 100 days ARO
Chassis Mfr.	Freightliner
Chassis (Base Item/Code #; Make & Model #	Custom Chassis B2
Body Mfr.	Thomas Built Buses
Body (Base Item)/Code #; Make & Model #	310TS
Complete Vehicle (Base Item); Make & Model #	SAF-T-Liner C2

**Type C – 54 Passenger Bus Diesel Engine; Colorado Rack Test Compliant**

**Truck King International Sales & Service Inc. /Wolfington Body Company, Inc.**

Price	\$84,236.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	CE/PB105
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC; CE/PB105

**PROPRIETARY BY CATEGORY**

**ITEM NO. 8B – ALTERNATE**

**Type C – 54 Passenger Bus; Colorado Test Compliant - Alternative Fuel: Propane**

**Robert H. Hoover & Sons, Inc.**

Price	\$85,033.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	20%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis Mfr.	Blue Bird
Chassis (Base Item/Code #; Make & Model #	BBCV 3011
Body Mfr.	Blue Bird
Body (Base Item)/Code #; Make & Model #	BBCV 3011
Complete Vehicle (Base Item); Make & Model #	Blue Bird BBCV 3011

**ITEM NO. 8C**

**Type C - 39 Passenger Bus Gasoline Engine**

**Truck King International Sales & Service Inc. /Wolffington Body Company, Inc.**

Price	\$76,285.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	CE/PB105
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC; CE/PB105

**ITEM NO. 8D**

**Type C - 39 Passenger Bus Diesel Engine**

**Truck King International Sales & Service Inc. /Wolffington Body Company, Inc.**

Price	\$79,415.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	CE/PB105
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC; CE/PB105



**PROPRIETARY BY CATEGORY**

**ITEM NO. 8D (Continued)**

**Type C - 39 Passenger Bus Diesel Engine**

**H.A. DeHart & Son, Inc.**

Price	\$82,485.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 -100 days ARO
Chassis Mfr.	Freightliner
Chassis (Base Item/Code #; Make & Model #	Custom Chassis B2
Body Mfr.	Thomas Built Buses
Body (Base Item)/Code #; Make & Model #	281TS
Complete Vehicle (Base Item); Make & Model #	SAF-T-Liner C2

**ITEM NO. 8E**

**Type C - 39 Passenger Bus, Diesel Engine; Colorado Rack Test Compliant**

**Truck King International Sales & Service Inc. /Wolffington Body Company, Inc.**

Price	\$79,415.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	CE/PB105
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC; CE/PB105

**Type C -39 Passenger Bus, Diesel Engine; Colorado Rack Test Compliant**

**H.A DeHart & Son, Inc.**

Price	\$82,485.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 -100 days ARO
Chassis Mfr.	Freightliner
Chassis (Base Item/Code #; Make & Model #	Custom Chassis B2
Body Mfr.	Thomas Built Buses
Body (Base Item)/Code #; Make & Model #	281TS
Complete Vehicle (Base Item); Make & Model #	SAF-T-Liner C2

**PROPRIETARY BY CATEGORY**

**ITEM NO. 8E - ALTERNATE**

**Type C - 39 Passenger Bus - Alternative Fuel: Propane**

**Robert H. Hoover & Sons, Inc.**

Price	\$82,911.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	20%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis Mfr.	Blue Bird
Chassis (Base Item/Code #; Make & Model #	BBCV 2311
Body Mfr.	Blue Bird
Body (Base Item)/Code #; Make & Model #	BBCV 2311
Complete Vehicle (Base Item); Make & Model #	Blue Bird BBCV 2311

**ITEM NO. 9**

**Type D, Rear Engine 54 Passenger Bus Diesel Engine**

**H.A. DeHart & Sons, Inc.**

Price	\$106,633.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 -100 days ARO
Chassis Mfr.	Thomas Built Buses
Chassis (Base Item/Code #; Make & Model #	120YS
Body Mfr.	Thomas Built Buses
Body (Base Item)/Code #; Make & Model #	120YS
Complete Vehicle (Base Item); Make & Model #	SAF-T Liner HDX

**Type D, Rear Engine 54 Passenger Bus Diesel Engine**

**Truck King International S&S/Wolfington Body Company, Inc.**

Price	\$112,485.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	RE/PB305
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	RE/PB305
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC RE/PB305

**PROPRIETARY BY CATEGORY**

**ITEM NO. 9A**

**Type D, Rear Engine 54 Passenger Bus Diesel Engine; Colorado Rack Test Compliant**

**H.A. DeHart & Son Inc.**

Price	\$106,633.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 - 100 days ARO
Chassis Mfr.	Thomas Built Buses
Chassis (Base Item/Code #; Make & Model #	120YS
Body Mfr.	Thomas Built Buses
Body (Base Item)/Code #; Make & Model #	120YS
Complete Vehicle (Base Item); Make & Model #	SAF-T Liner HDX

**Type D, Rear Engine 54 Passenger Bus Diesel Engine; Colorado Rack Test Compliant**

**Truck King International S&S/Wolfington Body Company, Inc.**

Price	\$112,485.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	18%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis Mfr.	IC Bus LLC
Chassis (Base Item/Code #; Make & Model #	RE/PB305
Body Mfr.	IC Bus LLC
Body (Base Item)/Code #; Make & Model #	RE/PB305
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC RE/PB305

**PROPRIETARY BY CATEGORY**

**ITEM NO. 10**

**Type D Forward Engine 54 Passenger Bus Diesel Engine**

**H.A. DeHart & Son, Inc.**

Price	\$99,650.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 - 100 days ARO
Chassis Mfr.	Thomas Built Buses
Chassis (Base Item/Code #; Make & Model #	1218S
Body Mfr.	Thomas Built Buses
Body (Base Item)/Code #; Make & Model #	1218S
Complete Vehicle (Base Item); Make & Model #	SAF-T-LINER EFX

**ITEM NO. 10A**

**Type D Forward Engine, 54 Passenger Bus Diesel Engine; Colorado Rack Test Compliant**

**H.A. DeHart & Son, Inc.**

Price	\$99,650.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	32%
After Market Markup %	15%
Delivery Time Frame	30 - 100 days ARO
Chassis Mfr.	Thomas Built Buses
Chassis (Base Item/Code #; Make & Model #	1218S
Body Mfr.	Thomas Built Buses
Body (Base Item)/Code #; Make & Model #	1218S
Complete Vehicle (Base Item); Make & Model #	SAF-T-LINER EFX