



## **The Educational Services Commission of New Jersey New Jersey State Approved Co-op# “65MCESCCPS”**

### ***How do I use this Co-op?***

If your organization is a member then simply visit our web site at [www.escnj.us](http://www.escnj.us) to learn more about the program and current contracts. If you are not a member then you must pass a resolution to join the Co-op and execute the “AGREEMENT FOR A COOPERATIVE PRICING SYSTEM” and send original certified copies to Mr. Anthony La Marco at the ESCNJ-Once your information is received your organization will be registered with the Division of Local Government Services and you can use the bids available through the Co-op.

### ***Who is eligible to join the Co-op?***

N.J.S.A. 40A11-11(5) authorizes contracting units to enter into a Cooperative Pricing Agreement to participate in a Cooperative Pricing System. 18A:18A-11 permits School Districts to enter into joint agreements with Counties and Municipalities. Therefore all Public School Districts, Counties, Municipalities, State Universities, Colleges and County Colleges are eligible to join.

### ***Why is it legal to purchase off a Co-op contract?***

It is legal to purchase off a Co-op contract because this system is registered with the Division of Local Government Services and bids are developed in accordance with New Jersey Public Contracts Law and only offered to registered members.

### ***How will my organization benefit from using Co-op contracts?***

The primary benefit to using a Co-op contract is the aggressive bid pricing that is received by vendors who want access to an established pool of potential clients. Other benefits include the savings realized from not having to develop bid specifications and pay for advertising. Members get access to quality products provided by reliable vendors who have established reputations and a track record of success. The elimination of the need to award a contract to a vendor who may not be qualified or reject and re-bid when time is critical.

To learn more about the ESCNJ and the Co-op offerings visit our website at [www.escnj.us/members](http://www.escnj.us/members) where you can review the bid documents and obtain the membership resolution and agreement.

**Anthony LaMarco**  
**Business Administrator/Board Secretary**  
**Educational Services Commission of New Jersey**  
**1660 Stelton Rd.**  
**Piscataway, New Jersey 08854**  
[alamarco@escnj.us](mailto:alamarco@escnj.us)  
732-777-9848 X 3140  
732-777-9855 Fax