972M WHEEL LOADER LITTLE ROCK, AR, USA (SAP) Ship Weight lbs

LIST PRICE AT DEALER

Standard Equipment:

POWERTRAIN

Brakes, full hydraulic enclosed wet-disc with Integrated Braking System (IBS)

Brake wear indicators

Engine, Cat 9.3

Cat Clean Emissions Module (CEM) with

Diesel Particulate Filter (DPF) and

remote Diesel Exhaust Fluid (DEF) tank

& pump

Fan, radiator, electronically

controlled, hydraulically driven,

temperature sensing, on demand Economy Mode (for fuel reduction)

Fuel priming pump (electric)

Fuel/Water separator

Precleaner, engine air intake

Parking Brake, disk & caliper

Switch, transmission neutralizer lockout

Torque converter, locking clutch with

free wheel stator

Transmission, automatic planetary power shift (4F/4R)

ELECTRICAL

Alarm, back-up

Alternator, 145-amp brushed

Batteries (2), maintenance free 1400CCA

Ignition key; start/stop switch

Lighting system:

-2 forward roading lights (low/high

beam with turn signals)

-2 rear facing working lights in hood

-2 LED position/stop/turn lights

-4 working lights on the cab

Main disconnect switch

Receptacle start (cables not included)

Starter, electric, heavy duty

Starting and charging system (24-volt)

OPERATOR ENVIRONMENT

Air conditioner, heater, and

defroster (auto temp & fan)

Beverage holders (2) with storage

compartment for cell phone/MP3 player

Bucket/Work tool function lockout

Cab, pressurized and sound suppressed,

(ROPS/FOPS), radio ready

(entertainment) includes antenna,

speakers & converter (12-volt 10-amp)

Coat hook (2)

EH Controls, lift and tilt function

EH Parking Brake

Ergonomic cab access ladders

& handrails

Horn, electric

Light, two dome (cab)

Mirrors, rearview external with

integrated spot mirrors

Post mounted membrane 16 switch keypad

2 receptacles, 12-Volt

Seat, Cat Comfort (cloth) air suspension

Seat belt, retractable

Steering, speed sensing with force

feedback

Sun visor, front

Wet-Arm wipers/washers front & rear,

intermittent front wiper

Window, sliding (left and right sides)

Viscous mounts

COMPUTERIZED MONITORING SYSTEM

With following gauges:

-Regeneration

-Speedometer/Tachometer

-Digital gear range indicator

-DEF (Diesel exhaust fluid) level

-Temperature: engine coolant,

hydraulic oil, transmission oil

-Fuel level

With following Warning Indicators:

-Temperature: axle oil, engine intake

manifold

-Pressure: engine oil, fuel Pressure

Hi/Low, primary steering oil,

service brake oil

-Battery voltage Hi/Low

-Engine air filter restriction

-Hydraulic oil filter restriction

-Hydraulic oil Low

-Parking brake

-DEF low level

-Transmission filter bypass

MULTI-FUNCTION MONITOR:

-18cm (7 in) color LCD touch-screen

display

-Rear-view camera image display

(reverse travel activated)

-Machine settings & health parameters

CAT CONNECT (on-board, utilizing multi-

function monitor)

Core App software to monitor & display:

-Total fuel consumption

-Average fuel burn rate

-Engine fuel consumption

-Total idle time

-Total operating hours

-Travel distance (odometer)

Basic App software to monitor & display: -Total idle fuel

-Total operating hours, neutral

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Effective 02JAN2020 972M-LR-001

CATERPILLAR MACHINE PRICE LIST

972M-LR

972M WHEEL LOADER LITTLE ROCK, AR, USA (SAP) Ship Weight lbs LIST PRICE AT DEALER

OPERATOR ENVIRONMENT (CONT.)

-Total operating hours with hydraulic filter in bypass

OTHER STANDARD EQUIPMENT

Auto idle shutdown Couplings, Caterpillar O-ring face seal Ecology drains for engine, transmission, and hydraulics Ether aid ready Filters: fuel, engine air, engine oil, hydraulic oil, transmission Fuel cooler Grease zerks Hitch, drawbar with pin Hood, non-metallic power tilting Hoses, Caterpillar XT Hydraulic oil cooler (swing out) Hydraulic System, load sensing Kickout, lift & tilt, automatic (adjustable in cab) Linkage, Z-Bar,cast crosstube/tilt lever Oil sampling valves Platform, window washing Radiator grill, airborne debris Remote diagnostic pressure taps Service Center (electrical & hydraulic) Sight gauges: engine coolant, hydraulic oil, and transmission oil level Toolbox

Vandalism protection caplocks

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Educational Services Commission of New Jersey
NJ State Approved Co-op #65MCESCCPS Grounds Equipment bid #ESCNJ 18/29-25

Caterpillar Price List 2020

CATERPILLAR MACHINE PRICE LIST

972M-LR

972M WHEEL LOADER LITTLE ROCK, AR, USA (SAP) Ship Weight lbs LIST PRICE AT DEALER

Lane 2 is reserved for the Base Order Management program. Please use Lane 2 when placing orders that are part of the Base Order Management program.

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Educational Services Commission of New Jersey
NJ State Approved Co-op #65MCESCCPS Grounds Equipment bid #ESCNJ 18/29-25

Caterpillar Price List 2020

CATERPILLAR MACHINE PRICE LIST

972M-LR

972M WHEEL LOADER LITTLE ROCK, AR, USA (SAP) Ship Weight lbs			LIST PRICE AT DEALER
364-1300	972M WHEEL LOADER	0	\$479,100

Supersedes 02JAN2019
Caterpillar: Confidential Green
US-A D

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USE	REF NO.	LANE 2 MANDATORY	Ship Weight Ibs	LIST PRIC
LANE	SELECTIO	N		
	0P-9002	LANE 2 ORDER		NC
REGI	ONAL PAC	KAGES		
L	561-7320	REGIONAL PACKAGE, AM-N	0	NC
SPEC	IAL ARRAI	NGEMENTS		
		ant package available from Piracicaba Factory. Please luct Group through DOCS for details.		
L	506-4543	Provides machine features required in standard and feapplications. INCLUDES: -Platform -Electrical & hydraulic installation -Cab air filter -Standard radiator grill -CPM Payload Ready & Autodig Ready Includes hardware and 250 hour CPM demo mode of dealer activated. System must be calibrated prior to Requires purchase of software for permanent features See the Optional Technology section for software options.	orestry nly. Demo mode is use. e activation.	\$230
		S, AND LINKAGES		
<i>L1</i>	NKAGES 506-2537	LINKAGE, STANDARD LIFT	0	NC
C	OUNTERWI	EIGHT		
L	367-2333	COUNTERWEIGHT, 2300KG	0	NC
L	372-2141	COUNTERWEIGHT, AGGREGATEProvide 2875 Kg counterweight to use exclusively in a rehandling applications. REQUIRES: L3 or L4 TIRES		\$4,785
		NOTE: It is recommended to use Caterpillar production application with aggregate counterweights to ewith Medium Wheel Loader Payload policy.		

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Caterpillar: Confidential Green
US-A D

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USE	REF NO.	LANE 2 MANDATORY	Ship Weight Ibs	LIST PRICE AT DEALER
POW	/ERTRAIN			
A	XLE PACKA	AGES		
		s include a combination of traction aids, Ecology Drain ards (SG), and Axle Oil Cooler (AOC).		
L	390-7610	AXLES, MANUAL DIFF FRONT, ED	0	\$580
L	372-6556	AXLES, MANUAL FRONT, ED, AOC INCLUDES: -Manual front diff lock -Open rear differential -Ecology Drain -Axle Oil Cooler Provides installed oil cooler system for front & rear as Recommended for machines operating in high energy such as extended load & carry.	kles	\$7,930
L	372-6557	AXLES, AUTO DIFF F/R, ED INCLUDES: -Automatic front and rear diff lock -Ecology Drain	0	\$9,100
L	372-6558	AXLES, AUTO DIFF F/R, ED, AOC INCLUDES: -Automatic front and rear diff lock -Ecology Drain -Axle Oil Cooler Provides installed oil cooler system for front & rear ax Recommended for machines operating in high energy such as extended load & carry.	kles	\$16,400
HYD	RAULICS			
L	500-2558	HYDRAULICS, 2V RC, STD/HL	0	NC
L	501-4663	HYDRAULICS, 3V RC, STD	0	\$7,390
H	YDRAULIC	OIL		
L	396-4672	HYDRAULIC OIL, STANDARD		NC
STA	RTERS, BAT	TTERIES, & ALTERNATORS		
E	NGINE STA	RTING PACKAGE		
L	506-4545	STARTING, STANDARD	0	NC

Supersedes 02JAN2019
Caterpillar: Confidential Green
US-A D

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USE	REF NO.	LANE 2 MANDATORY	Ship Weight Ibs	LIST PRICE AT DEALER
STAF	RTERS, BAT	TTERIES, & ALTERNATORS (CONT.)		
Εl	VGINE STA	RTING PACKAGE (Cont.)		
L	506-4546	STARTING, COLD (120V)	0	\$2,055
		NOTE: In this configuration, the toolbox compartment	t is unavailable.	
ELEC	TRICAL			
LI	GHTS			
L	484-0364	LIGHTS, HALOGEN		NC
		turn signals -2 halogen rear facing working lights in the hood -2 LED position/stop/turn lights -4 halogen working lights on the cab		
L	484-0365	LIGHTS, HALOGEN, PREMIUM		\$880
		-2 halogen rear facing working lights in the hood -2 LED position/stop/turn lights		
L	561-8776	-8 halogen working lights on the cab LIGHTS, LED		\$2,590
L	561-8777	-2 LED position/stop/turn lights -4 LED working lights on the cab LIGHTS, LED, PREMIUM	0	\$3,375
		INCLUDES: -2 LED forward roading lights (low/high beam) with I -2 LED rear facing working lights in the hood -2 LED position/stop/turn lights -8 LED working lights on the cab	ED turn signals	
OPER	RATOR ENV	IRONMENT		
C	AB WINDO	WS AND GUARDS		
L	493-9621	WINDOWS, STANDARD	0	NC

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Caterpillar: Confidential Green
US-A D

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JSE	REF NO.	LANE 2 MANDATORY	Ship Weight Ibs	LIST PRICE AT DEALER
OPER/	ATOR ENV	IRONMENT (CONT.)		
CA	B TRIM			
-	538-2773	CAB TRIM, COMFORT (LHD) INCLUDES: -SEAT, COMFORT, LHD Provides steering joystick on left hand armrest and cowith ride stiffness adjustment and manual lumbar ac-MIRRORS, EXTERNAL -SUN VISOR, REAR Provides pull down sun screen in rear window.	omfort seat	\$69
	538-2774	CAB TRIM, DELUXE (LHD) INCLUDES: -SEAT, DELUXE, LHD Provides steering joystick on left hand armrest and d containing resistance heating, manual lumbar and 2 adjustment, ride stiffness adjustment, dynamic end suede accentsMIRRORS, EXTERNAL, HEATED Provides heated & powered mirrorsDOOR, REMOTE OPENING SYSTEM Provides remote manual switch allowing to open the ground levelSUN VISOR, REAR Provides pull down sun screen in rear window.	eluxe seat -way thigh dampening, and	\$1,185
IM	PLEMENT	CONTROLS		
-	539-6031	SINGLE AXIS LEVERS, 2V, LHD		NC
-	539-6041	-2 single action levers for implement lift and tilt control SINGLE AXIS LEVERS, 3V, LHD	0	NC
-	539-6036	controls JOYSTICK, 2V, LHD INCLUDES: -Implement joystick for lift & tilt controls		\$1,095
•	539-6046	-Horn & kickdown trigger switches integrated in imple JOYSTICK, 3V, LHD	ement joystick	\$1,535
ST	EERING			
-	372-6549	STEERING, STANDARD	0	NC
_	371-1455	STEERING, SECONDARY	Λ	\$5,170

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USE	REF NO.	LANE 2 MANDATORY	Ship Weight Ibs	LIST PRICE AT DEALER
OPER	RATOR ENV	IRONMENT (CONT.)		
C	AB FILTRA	TION		
L	505-1519	FILTRATION, STANDARD	0	NC
SE	EATBELT			
L	551-3397	SEAT BELT, 3"	0	\$104
TECH	INOLOGY F	PRODUCTS		
PF	RODUCT LI	NK		
	location, opera effectively mor on schedule, i	enables the remote transmission of information about the ation, and condition of your equipment. Efficiently and nitor performance of your assets to help keep your jobs maintain equipment condition, and reduce the costs of perating your fleet.		
	representative HTTPS://DEA	varies by country, please contact your Cat marketing e with questions or click on the link below: ALER.CAT.COM/en/bt/otd/machine-price-list.html ick on the 'PRODUCT LINK Hardware Certification' link.		
L	434-0691	PRODUCT LINK, CELLULAR PLE641	radio and PLE601 location, wing in ovides	NC
L	434-0693	PRODUCT LINK, SATELLITE PLE631	0 radio and PLE601 clocation, let Link user	\$439
COOL	LING			
C	OOLING SY	'STEM		
L	521-9360	COOLING CORES, 9 FPI		NC
L	540-0608	COOLING CORES, 6 FPI		\$338
C	OOLING FA	. N		
L	524-0307	FAN, STANDARD		NC

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US-A D

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USE	REF NO.	LANE 2 MANDATORY	Ship Weight Ibs	LIST PRICE AT DEALER
	LING (CON	IT.)		
	OOLANI			
L	371-7066	ANTIFREEZE, -34C (-29F)	0	NC
L	423-2666	ANTIFREEZE, -50C (-58F) Premix antifreeze, -50C (-58F)	0	\$275 NET
TIRE	S BIMS A	ND WHEELS		

TIRES, RIMS, AND WHEELS

Due to industry-wide tire availability limitations, tire brand and type cannot be guaranteed. Every effort will be made to satisfy your tire choice. However, if the tire type cannot be supplied we will contact the dealer to propose alternatives. The dealer needs to choose between an alternative tire or a "rims only" option (where available) within 72 hours. If no response is provided by the deadline, the order will default to the alternative tire and will be changed at that point. As a consequence of a possible tire change, the total machine price will be decreased or increased depending on the price of the new tire.

NOTE: All tires include rims & come in a set of 4. Tires are tubeless & non-directional unless otherwise stated.

NOTE: Other tires are available upon request.

TIRES AVAILABLE FROM BRIDGESTONE

Р	475-6250	TIRES, 26.5R25 BS VJT * L3	\$-5,500
P	511-5379	TIRES, 775/65R29 BS VTS * L3	\$9,460
	TIRES AVAIL	ABLE FROM MICHELIN	
P	297-3221	TIRES, 26.5R25 MX XHA2 ** L3	\$-3,83 5
	TIRES AVAIL	ABLE FROM MAXAM	
P	547-8403	TIRES, 26.5R25 MA MS302 ** L3	\$-7,130

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Effective 02JAN2020 972M-LR-010

USE	REF NO.	LANE 2 MANDATORY	Ship Weight Ibs	LIST PRICE AT DEALER
ОТНЕ	R ATTACH	HMENTS		
E٨	VGINE PRE	CLEANERS		
L	324-8092	AIR INLET STANDARD, RAIN CAP		NC
L	365-0220	PRECLEANER, TURBINE	0 mely high dust	\$725
BODY	<i>(</i>			
FE	NDERS			
L	464-6677	FENDERS, BASIC +		NC
-	464-6678	CANNOT BE USED WITH: TIRES, 775/65R29 (LOW PR FENDERS, ROADING	0	\$2,910
=	464-6679	CANNOT BE USED WITH: TIRES, 775/65R29 (LOW PR FENDERS, BASIC +, LOW PROFILE	0	\$151
-	464-6680	ONLY FOR USE WITH: TIRES, 775/65R29 (LOW PR FENDERS, ROADING, LOW PROFILE	0	\$3,195
Н	OOD			
-	391-5800	HOOD, NON-METALLIC	0	NC
S	OUND SUP	PRESSION		
L	422-1636	SOUND SUPPRESSION, STANDARD	0	NC
QUIC	K COUPLE	RS		
Q	UICK COUP	PLER READY		
•	0G-0386	NO QUICK COUPLER READY	0	NC
Р	372-7405	QUICK COUPLER READY, STD LIFT		\$4,030

Supersedes 02JAN2019
Caterpillar: Confidential Green
US-A D

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USE NO.	E 2 MANDATORY Ship Weight lbs	LIST PRICE AT DEALER
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FLUIDS

LUBRICATION ARRANGEMENTS

MANUAL - Requires manual greasing of pin joints according to maintenance schedule. Several fittings remote located and centralize for better access.

AUTOLUBE READY - Linkage and frame hardware installed. This will provide dealers with the flexibility of buying Autolube kits to convert the machine into an Autolube configuration.

AUTOLUBE - Greases pin joints requiring daily lubrication: linkage pin joints, including bucket pins, articulation hitch, steering cylinders and rear axle trunnions.

L	495-7517	LUBRICATION, MANUAL, STD	NC
L	510-6390	LUBRICATION, MANUAL (AUTO RDY) 0	\$1,635
L	495-7518	AUTOLUBE, STD LIFT	\$6,360

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Caterpillar: Confidential Green
US-A D

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USE	REF NO.	LANE 2 OPTIONAL	Ship Weight lbs	LIST PRICE AT DEALER
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OPERATOR ENVIRONMENT

INTEGRATED OBJECT DETECTION SYSTEM

The Cat Integrated Object Detection adds radar and alarms to the standard on-board rear vision camera to notify the operator when something is close to the rear of the machine. This system is configured with zones, and objects in those zones trigger various levels of alarms. A display screen in the cab provides visual confirmation of the objects detected by the radar, so operators can make informed decisions.

NOTE: C5 radars (below) are the preferred MWL system. C6 radars are available for regions where required, and depends on radar approval. For a list of approved countries, please visit: https://dealer.cat.com/detect

L	486-9204	OBJECT DETECTION	\$2,785
L	486-9205	OBJECT DETN & CB RADIO READY	\$3,720
	RADIOS		
Р	372-1603	Provides adjustable mounting brackets for two radios, a 20 amp 24V to 12V converter, a CB antenna, CB cable converter, and two separate four wire connectors that contain a ground, 12V and 24 V circuits.	\$955
Р	372-1600	INCLUDED IN: 486-9205 OBJECT DETN & CB RADIO READY RADIO, AM/FM/USB/MP3 BLUETOOTH	\$590
	LIGHTS.		
P	513-2458	LIGHTS, REVERSING STROBE	\$275
Р	491-7467	LIGHT, WARNING BEACON	\$491
P	460-7450	LIGHT, SEAT BELT WARNING	\$230

TECHNOLOGY PRODUCTS

SOFTWARE ENABLED ATTACHMENTS (SEA) INSTRUCTIONS

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Caterpillar: Confidential Green
US-A D

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USE REF LANE 2 OPTIONAL Ship Weight LIST PRICE Ibs AT DEALER

TECHNOLOGY PRODUCTS (CONT.)

Some dealer enabled technology products require the purchase of an activation code from Cat FPS via the Internet at https://fps.cat.com (requires CWS account). Refer to REHS1238 & REHS8401 for instructions.

CAT PRODUCTION MEASUREMENT (CPM) PAYLOAD WEIGHING SYSTEM

CPM includes an integrated onboard payload weighing scale with material management, cycle count & time recording and wireless production detail reporting capability.

- -Payload & cycle totals are sent wirelessly to VisionLink. (Cat Essentials subscription required.)
- -Detailed payload reports and KPI metrics can be visualized on-line and downloaded for further analysis, with a subscription to Cat Advanced Productivity. (First 6 months included with purchase of CPM; subscription fee applies thereafter. Requires PLE641 cellular Product Link.) Payload detail may also be downloaded via a wired connection between the loader and a laptop computer for analysis in VIMSpc software (requires purchase of VIMSpc software and VIMS data cable).
- -Payload tickets can be printed with an optional printer (kit only, available through the KITS-MWL price list, part number 483-5477)

Refer to https://dealer.cat.com/payload for complete technical specifications; operation, sales, marketing and technical support publications.

NOTES:

- 1) Demo and permanent software are available from the factory.
- 2) For field installation, permanent software can be purchased through the Caterpillar Feature Protection System and enabled by a dealer technician with Cat ET and an SEA activation code. SEA p/n 517-4683. Consult ANTARES parts distribution system for current SEA price.
- 3) Requires calibration prior to customer use. Refer to the Systems Test & Adjust manual UENR7119.

P 517-7123 CPM PAYLOAD SOFTWARE 0 \$5,010

Includes permanent software, factory activated. Includes 6 mo. of prepaid Cat Advanced Productivity VisionLink subscription, with PLE641 cellular Product Link ONLY. (Not available in all countries. Contact PL Admin for details.)

AUTODIG

Autodig is a software enabled attachment that controls the implement system during the bucket loading portion of a cycle to automatically load aggregate material.

NOT RECOMMENDED for hardbank or large rock loading.

> Includes software for Aggregate Autodig. NOT RECOMMENDED for hardbank or large rock loading.

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Caterpillar: Confidential Green
US-A D

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USE	REF NO.	LANE 2 OPTIONAL	Ship Weight Ibs	LIST PRICE AT DEALER			
GUAI	GUARDS						
Р	367-9030	GUARD, POWERTRAIN	0	\$1,585			
OTHER ATTACHMENTS							
Р	365-0265	OIL CHANGE SYSTEM, HIGH SPEED		\$288			
Р	506-4370	having to climb under the machine to access a gravi WHEEL CHOCKS Provides wheel chocks that mount to the frame.	ty drain.	\$493			
QUIC	K COUPLE	RS					
FUSION QUICK COUPLER							
L	310-9390	QUICK COUPLER, FUSION	1,133 (CWTS)	\$8,069			
LI							
L	323-9292	CINES GP-IMPLEMENT 3V (QC)	9390 QUICK COUPLER	\$1,065			

BUCKETS

Buckets must be ordered Installed on a Machine Order. For questions on buckets intended for Machine Orders please contact your Marketing Subsidiary Machine Coordinator.

Loose buckets should be ordered on a MISC Order through Caterpillar Work Tools - Wamego using source code OP-0672.

For availability of loose buckets please email worktools@cat.com

If you are going to order a loose bucket from CWTS and a machine from North Little Rock and if you need them shipped at the same time then you need to cross-reference the MSO's with each other.

Material density will determine the appropriate capacity bucket. Refer to the Specalog. Exceeding maxium payload may cause loader instability.

Supersedes 02JAN2019
Caterpillar: Confidential Green
US-A D

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USE	REF NO.	LANE 2 OPTIONAL	Ship Weight Ibs	LIST PRICE AT DEALER
BUCK	KETS (CON	IT.)		
GI	ENERAL PU	IRPOSE PERFORMANCE SERIES BUCKETS (PIN-ON)	
Р	516-1400	BKTA GP ST 126" 6.25 YD3 PO	·	\$23,138
GI	ENERAL PU	IRPOSE-ABRASION PERFORMANCE SERIES	BUCKETS (PIN-ON))
Р	416-6339	BKTA GP AB 132" 6.75 YD3 PO		\$23,442
P	416-6340	BKTA GP AB 132" 7.0 YD3 PO	6,241	\$30,600
M	ATERIAL H	IANDLING PERFORMANCE SERIES BUCKETS	S (PIN-ON)	
P	516-1817	BKTA FF ST 126" 6.0 YD3 PO	5,584	\$21,117
PACK	KING			
W	ORKTOOL	OMISSION		
Р	361-1437	OMISSION, WORKTOOL		NC
PA	4 <i>CKING</i>			
	0P-0309	PACK, DOMESTIC TRUCK	0	NC

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US-A D

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