WOLFINGTON body company, inc.

December 21, 2018

Ms. Donna Matlack
Pittsgrove Township BOE
1076 Almond Rd.
Pittsgrove, NJ 08318

Dear Ms. Matlack:

2020 IC Corp CE 54 Passenger 8.8L PSI Gas School Bus per the enclosed specifications incorporating all Federal and New Jersey requirements, including the additional items listed on the following sales proposal per the MRESC Co-Op Bid 18/19-37.

Price: **$81,195.00**

Additional options from manufacturer total **$8,546.12** (see attached options with discounts applied).

Price with options: **$89,741.12**

After-market Options:

120,000 BTU AC	**$8,304.00**
Safetech Pro 3 interior + Stop Arm Camera	**$3,487.00**

Total Price with after-market options: **$101,532.12**

Note: TAG exterior front & rear camera system provided to meet Abigail's law.

The above-mentioned price includes lettering, inspection and delivery to your location. All factory cash reimbursements and discounts have been applied to the purchase price.

Thank you for this opportunity to give you a quote. We look forward to supplying your school bus needs and believe you will be a happy customer if you decide to buy school buses from the Wolfington Body Company team. Please do not hesitate to contact me if you have any questions or concerns. Have a great day!

Sincerely,

Michael Ott

School Bus Sales