

lease option:	
Security Cameras	\$200,000.00 Verkada
716 Laptop Lab purchase	\$109,000.00 MRA
Network Switch Replacement	\$122,000.00 turn key
buses	\$179,000.00 2 BUSES
<b>Total</b>	<b>\$610,000.00</b>



**TURN-KEY**  
TECHNOLOGIES

Turn-key Technologies  
Verkada Camera Proposal  
By Tony Ridzyowski



**Verkada**

Prepared for Theodore Ragavas



Monmouth Regional High School District  
*Soaring to Achieve Excellence!*



**TURN-KEY  
TECHNOLOGIES**

**Project** Panasonic Camera Replacements  
**Contract:** PEPPM: VERKADA  
**Sales Contact:** Tony Ridzyowski  
**Email:** [tridzyowski@tti-wireless.com](mailto:tridzyowski@tti-wireless.com)  
**Sales Phone:** 973-819-6902

**Date** 11.23.2021  
**Customer** Monmouth Regional High School District  
**Contact** Theodore Ragavas  
**Address** 1 Norman J Field Way  
**City, ST Zip** Tinton Falls, NJ 07724  
**Phone** 732-542-1170  
**Email** [tragavas@monmouthregional.net](mailto:tragavas@monmouthregional.net)

**Turn-key Technologies, Inc.**  
2400 Main St Ext., Suite 12  
Sayreville, NJ 08872  
732-553-9100 FAX 732-553-9107

Part #	VERKADA DESCRIPTION	List Price	Extended List	Disc %	Unit Price	Qty	Extended Price
<b>LICENSING</b>							
LIC-5Y	Verkada 5-Year License (PEPPM)	\$799.00	\$70,312.00	33%	\$535.33	88	\$47,109.04
<b>CAMERAS</b>							
CD51-30-HW	CD51 Indoor Dome Camera, 5MP, Zoom Lens, 30 Days of Storage (PEPPM)	\$999.00	\$62,937.00	33%	\$669.33	63	\$42,167.79
CB51-30E-HW	CB51-E Outdoor Bullet Camera, 30 Days (PEPPM)	\$1,399.00	\$27,980.00	33%	\$937.33	20	\$18,746.60
CD51-30E-HW	CD51-E Outdoor Dome Camera, 5MP, Zoom Lens, 30 Days of Storage (PEPPM)	\$1,199.00	\$5,995.00	33%	\$803.33	5	\$4,016.65
<b>MOUNTS</b>							
JBOX	Junction Box Mount	\$49.00	\$980.00		\$49.00	20	\$980.00
ACC-MNT-3	Verkada L-Bracket Mount Kit (PEPPM)	\$129.00	\$516.00	33%	\$86.43	4	\$345.72
			<b>\$168,720.00</b>		<b>Sub-total</b>		<b>\$113,365.80</b>

Part #	SUPPORT SERVICES	List Price	Extended List	Disc %	Unit Price	Qty	Extended Price
PAVTAC	24x7x365 access to TTI Technical Assistance (1 yr)	\$12,654.00	\$12,654.00	100%			1st Year No Charge
						<b>Sub-total</b>	<b>1st Year No Charge</b>

Part #	ENGINEERING SERVICES	List Price	Extended List	Disc %	Unit Price	Qty	Extended Price
RF/DESIGN INSTALL	Installation, optimization, testing and training (PEPPM)	\$185.00	\$21,645.00	7%	\$172.05	117	\$20,129.85
CABLE	CAT6 Cable Run with limited conduit (PEPPM)	\$875.00	\$56,000.00	34%	\$577.50	64	\$36,960.00
CABLE	CAT6 Cable Run with conduit (PEPPM)	\$875.00	\$21,000.00		\$875.00	24	\$21,000.00
						<b>Sub-total</b>	<b>\$78,089.85</b>

<b>PROJECT TOTALS</b>							
						<b>EQUIPMENT TOTAL</b>	<b>\$113,365.80</b>
						<b>SUPPORT TOTAL</b>	<b>1st Year No Charge</b>
						<b>ENGINEERING TOTAL</b>	<b>\$78,089.85</b>
						<b>GRAND TOTAL</b>	<b>\$191,455.65</b>

<b>SCOPE OF WORK</b>							
	Create customer account on Verkada Command						
	Create customer site						
	Create customer sub sites as needed						
	Update default archive duration						
	Enable People Analytics History						
	Enable Face Search Analytics						
	Enable Person of Interest Analytics						
	Import Cameras into Verkada Command						
	Move Cameras to correct Site/Sub Site						
	Name Camera						
	Add Site Map						
	Add Camera Location to Map						
	Configure IP for camera(s)						
	Focus and aim camera(s)						

	Setup recording zones						
	Setup recording policies						
	Create admin accounts and their roles						
	Verify and test all configurations						
	Train designated facility staff						
<b>FACILITY REQUIREMENTS</b>							
	PoE power						
	DHCP must be enabled on camera VLAN						
	Scissor lift if required						
	Authorized staff member must be on-site to verify and approve all camera views during time of installation.						
	Customer to provide available switch ports and POE for cameras						
<b>TERMS</b>							
	NET 30						
	Installation to occur during normal working hours only						
	No returns on any equipment when factory seal is broken						
	Freight: Prepay and Add						
	TTI is not responsible for any permits						



QUOTE NUMBER: Q-042921 v1

Date Quoted: 01-25-2022  
Expiration Date: 02-20-2022

PREPARED FOR BILLING / SHIPPING ADDRESS

Theodore Ragavas  
(732) 542-1170  
tragavas@monmouthregiona  
.net

**Bill-To:**  
Monmouth Regional High  
School  
1 Norman J Field Way  
Eatontown, NJ 07724

**Ship-To:**  
Monmouth Regional High  
School  
1 Norman J Field Way  
Eatontown, NJ 07724

MRA ACCOUNT TEAM

Account Manager:  
Diane Dalton  
(732) 222-0997  
diane@mrainternational.com

Prepared by:  
Jonathan Aquadro  
(732) 222-0997  
jonathan@mrainternational.com

**QUOTE NAME:** HP Zbook Fury G8 w/ 5 Year Pickup and Return Extended Warranty w/ ADP  
**STATE CONTRACT:** NJ - NASPO ValuePoint MNNVP-133 (89974)

Hardware / Software

PART NUMBER	ITEM DESCRIPTION	PRICE	QTY	EXT. PRICE
4N4Z9AV	HP Zbook Fury G8 w/ 5 Year Pickup and Return Extended Warranty w/ ADP	\$4,500.00	1	\$4,500.00
4N4Z9AV	HP IDS i9-11950H no WWAN Fury 15.6 G8 Base NB PC			
354V6AV	Standard Packaging			
4SS11AV#ABA	OS Localization			
56H09AV	Windows 11 Pro 64 High End			
354R8AV	NVIDIA RTX A5000 16 GB Graphics			
355C6AV	Integrated HD 720p DualAryMic Webcam			
354S9AV	15.6 inch FHD (1920x1080) Anti-Glare LED UWVA 250 for HD Webcam ALSensor			
354Y6AV	32GB (4x8GB) DDR4 3200 SODIMM Memory			
354Z5AV	1TB PCIe-3x4 2280 NVMe TLC Solid State Drive			
354U7AV	No Near Field Communication (No NFC)			
355C8AV	Intel Wi-Fi 6 AX201 ax 2x2 MU-MIMO 160MHz +Bluetooth 5 WW with 2 Antennas			
354V3AV	No WWAN			
354Z4AV	Fingerprint Sensor			
354R1AV	8 Cell 94 WHr Long Life			
354R0AV	200 Watt Smart PFC Slim AC Adapter			
354X6AV#ABA	C13 1.0m Tag Premium Power Cord			
3K0K7AV	HP Smart Support			
355G0AV#ABA	3/3/0 Warranty			
354U3AV	AMT Enabled			
355D1AV#ABA	Country Localization			

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When submitting a PO for HP / HPE products, please use the following Location ID:

Mailing Address:

Personal Computers and Printers  
Location ID: 10279484

Servers, Storage and Networking  
Location ID: 10037127

295 Morris Ave, Suite 101  
Long Branch, NJ 07740-6515



QUOTE NUMBER: Q-042921 v1

Date Quoted: 01-25-2022  
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**QUOTE NAME:** HP Zbook Fury G8 w/ 5 Year Pickup and Return Extended Warranty w/  
ADP  
**STATE CONTRACT:** NJ - NASPO ValuePoint MNNVP-133 (89974)

Hardware / Software

PART NUMBER	ITEM DESCRIPTION	PRICE	QTY	EXT. PRICE
355D2AV#ABA	Dual Point Backlit spill-resistant Premium Keyboard			
3E756AV	Electronic TCO Certified labeling			
2E0U1AV	InTile Capable			
1Y630AV	Electronic Energy Star labeling (EStar)			
404S0AV	Core i9 sz3 vPro G11 Label			
			<b>SUBTOTAL:</b>	<b>\$4,500.00</b>

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Long Branch, NJ 07740-6515



**QUOTE NUMBER:** Q-042921 v1

Date Quoted: 01-25-2022

Expiration Date: 02-20-2022

**PREPARED FOR** **BILLING / SHIPPING ADDRESS**

Theodore Ragavas  
(732) 542-1170  
tragavas@monmouthregiona  
l.net

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diane@mrainternational.com

Prepared by:  
Jonathan Aquadro  
(732) 222-0997  
jonathan@mrainternational.com

**QUOTE NAME:** HP Zbook Fury G8 w/ 5 Year Pickup and Return Extended Warranty w/  
ADP  
**STATE CONTRACT:** NJ - NASPO ValuePoint MNNVP-133 (89974)

**Quote Summary**

DESCRIPTION	AMOUNT
Hardware / Software	\$4,500.00
<b>TOTAL: \$4,500.00</b>	

Product availability and product discontinuation are subject to change without notice. The prices in this quotation are valid for (30) days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

NON-SOLICITATION: Neither Party will knowingly, either directly or indirectly, solicit the other party's employees for employment without written authorization from the other Party.

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Personal Computers and Printers  
Location ID: 10279484

Servers, Storage and Networking  
Location ID: 10037127

**Mailing Address:**

295 Morris Ave, Suite 101  
Long Branch, NJ 07740-6515



QUOTE NUMBER: Q-042918 v1

Date Quoted: 01-25-2022  
Expiration Date: 02-20-2022

PREPARED FOR BILLING / SHIPPING ADDRESS

MRA ACCOUNT TEAM

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(732) 542-1170  
tragavas@monmouthregiona  
.net

**Bill-To:**  
Monmouth Regional High  
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1 Norman J Field Way  
Eatontown, NJ 07724

**Ship-To:**  
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School  
1 Norman J Field Way  
Eatontown, NJ 07724

Account Manager:  
Diane Dalton  
(732) 222-0997  
diane@mrainternational.com

**QUOTE NAME:** HP Zbook Studio G8 w/ 5 Year Pickup and Return w/ ADP Extended  
Warranty  
**STATE CONTRACT:** NJ - NASPO ValuePoint MNNVP-133 (89974)

Prepared by:  
Jonathan Aquadro  
(732) 222-0997  
jonathan@mrainternational.com

Hardware / Software

PART NUMBER	ITEM DESCRIPTION	PRICE	QTY	EXT. PRICE
3K0S0AV	HP Zbook Studio G8 w/ 5 Year Pickup and Return w/ ADP Extended Warranty	\$4,500.00	1	\$4,500.00
3K0S0AV	HP IDS DSC RTX 3080 16GB i9-11950H 32GB Studio G8 Base NB PC			
30N11AV	Turbo Silver Aluminum			
30N23AV	Standard Packaging			
4S11AV#ABA	OS Localization			
555R9AV	Windows 11 Pro 64 High End			
30N14AV	15.6 inch FHD (1920x1080) Anti-Glare LED UWVA 400 uslim Low Power Narrow Bezel			
30N39AV	1TB PCIe-3x4 2280 NVMe TLC Solid State Drive			
30N44AV	Intel Wi-Fi 6 AX201 ax 2x2 MU-MIMO 160MHz +Bluetooth 5 WW with 2 Antennas			
30N38AV	Fingerprint Sensor			
30M92AV	Long Life 83Whr Fast Charge 6 cell Battery			
30M91AV	200 Watt Smart PFC Slim AC Adapter			
34X29AV#UUQ	C13 1.0m Tag Premium Power Cord			
3K0K7AV	HP Smart Support			
34X77AV#ABA	3/3/0 Warranty			
30N19AV	AMT Enabled			
30N46AV#ABA	Country Localization			
30P60AV#ABA	for mDP Clickpad Backlit spill-resistant Quiet Keyboard			
3E756AV	Electronic TCO Certified labeling			
2E0U1AV	InTile Capable			
1Y630AV	Electronic Energy Star labeling (EStar)			
404S0AV	Core i9 sz3 vPro G11 Label			

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Personal Computers and Printers  
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Servers, Storage and Networking  
Location ID: 10037127

295 Morris Ave, Suite 101  
Long Branch, NJ 07740-6515





**QUOTE NUMBER:** Q-042918 v1

Date Quoted: 01-25-2022

Expiration Date: 02-20-2022

**PREPARED FOR**                      **BILLING / SHIPPING ADDRESS**

Theodore Ragavas  
(732) 542-1170  
[tragavas@monmouthregional.net](mailto:tragavas@monmouthregional.net)

**Bill-To:**  
Monmouth Regional High School  
1 Norman J Field Way  
Eatontown, NJ 07724

**Ship-To:**  
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**MRA ACCOUNT TEAM**

Account Manager:  
Diane Dalton  
(732) 222-0997  
[diane@mrainternational.com](mailto:diane@mrainternational.com)

Prepared by:  
Jonathan Aquadro  
(732) 222-0997  
[jonathan@mrainternational.com](mailto:jonathan@mrainternational.com)

**QUOTE NAME:** HP Zbook Studio G8 w/ 5 Year Pickup and Return w/ ADP Extended Warranty  
**STATE CONTRACT:** NJ - NASPO ValuePoint MNNVP-133 (89974)

**Hardware / Software**

PART NUMBER	ITEM DESCRIPTION	PRICE	QTY	EXT. PRICE
			<b>SUBTOTAL:</b>	<b>\$4,500.00</b>

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**When submitting a PO for HP / HPE products, please use the following Location ID:**

Personal Computers and Printers  
Location ID: 10279484

Servers, Storage and Networking  
Location ID: 10037127

**Mailing Address:**

295 Morris Ave, Suite 101  
Long Branch, NJ 07740-6515



QUOTE NUMBER: Q-042918 v1

Date Quoted: 01-25-2022  
Expiration Date: 02-20-2022

PREPARED FOR BILLING / SHIPPING ADDRESS

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Prepared by:  
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**QUOTE NAME:** HP Zbook Studio G8 w/ 5 Year Pickup and Return w/ ADP Extended  
Warranty  
**STATE CONTRACT:** NJ - NASPO ValuePoint MNNVP-133 (89974)

Quote Summary

DESCRIPTION	AMOUNT
Hardware / Software	\$4,500.00
<b>TOTAL: \$4,500.00</b>	

Product availability and product discontinuation are subject to change without notice. The prices in this quotation are valid for (30) days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

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When submitting a PO for HP / HPE products, please use the following Location ID:

Mailing Address:

Personal Computers and Printers  
Location ID: 10279484

Servers, Storage and Networking  
Location ID: 10037127

295 Morris Ave, Suite 101  
Long Branch, NJ 07740-6515

**Bill To**

**Monmouth Regional High School**  
**Theo Ragavas**  
**1 Norman J Field Way**  
**Tinton Falls, NJ 07724**  
**Phone #: (732) 542-1170**  
**tragavas@monmouthregional.net**  
**http://www.monmouthregional.net/mr**  
**hs/**

**Ship To**

**Monmouth Regional High School**  
**Theo Ragavas**  
**1 Norman J Field Way**  
**Tinton Falls, NJ 07724**  
**Phone #: (732) 542-1170**  
**tragavas@monmouthregional.net**  
**http://www.monmouthregional.net/m**  
**rhs/**

# PROPOSAL

**AlienWare x15 R1**  
**Quote # KD024485 ver. 1**  
**Friday, January 7, 2022**

Ocean Computer Group, Inc. has been authorized by the State of New Jersey to act as a reseller for Dell and EMC under their Participating Addendum's for WSCA/NASPO in New Jersey, for Computer Equipment, Peripherals, and Related Services.

NASPO ValuePoint Contract: M0483 Computer Equipment, Peripherals and Related Services  
 State Contract: 19-TELE-00656 & 89968

**Pricing is valid for only 30 Days and subject to change**

x15 R1		Price	Qty	Extended
	<b>AlienWare x15 R1</b> Alienware x15 R1 210-AZKN 11th Gen Intel(R) Core(TM) i9 11900H (8-Core, 24MB L3 Cache, up to 4.9GHz with Turbo Boost Technology) 338-CBIT Windows 11 Home, English 619-APTK NVIDIA(R) GeForce RTX(TM) 3080 8GB GDDR6 490-BGUD 15.6" QHD (2560 x 1440) 240Hz 2ms with ComfortView Plus, NVIDIA G-SYNC and Advanced Optimus 391-BGBZ Lunar Light with High Endurance Clear Coat designed for stain resistance 320-BEKO 32GB DDR4, 3200MHz 370-AGPV 2TB PCIe NVMe M.2 SSD 400-BLXF Alienware X-Series thin keyboard with per-key AlienFX lighting 580-AJZG Power Adapter 450-AKWC Killer(TM) Wi-Fi 6 1675 (2x2) 802.11ax Wireless and Bluetooth 5.2 555-BGST Lithium Ion (87 Whr) Battery with Alienware Battery Defender technology 451-BCVE Power Cord (US/Philippines) 450-AKTH Dell Limited Hardware Warranty Initial Year 801-2185 Premium Support Plus: Accidental Damage Service, 4 Years 813-9735 Premium Support Plus: 7x24 Technical Support, 4 Years 813-9751 Premium Support Plus: Onsite Service after Remote Diagnosis, 1 Year 813-9753 Premium Support Plus: Onsite Service after Remote Diagnosis, 3 Years Extended 813-9756 Dell Limited Hardware Warranty Extended Year(s) 975-3461 No Microsoft Office License Included – 30 day Trial Offer Only 658-BCSB	<b>\$4,019.39</b>	<b>27</b>	<b>\$108,523.53</b>
<b>x15 R1 Subtotal</b>				<b>\$108,523.53</b>

Summary		Amount
	x15 R1	\$108,523.53
	<b>Total</b>	<b>\$108,523.53</b>

**Budgetary Proposal**

**Sales Contact** Tony Ridzyowski  
**Sales Phone** 973-819-6902  
**Sales Email** [tridzyowski@tti-wireless.com](mailto:tridzyowski@tti-wireless.com)



**Date** 6.10.2021  
**Customer** Monmouth Regional High School District  
**Contact** Theodore Ragavas  
**Address** 1 Norman J. Field Way  
**City, ST Zip** Tinton Falls, NJ 07724  
**Phone** 732-542-1170 ext. 1190  
**Email** [tragavas@monmouthregional.net](mailto:tragavas@monmouthregional.net)

Turn-key Technologies, Inc.  
2400 Main St Ext., Suite 12  
Sayreville, NJ 08872  
732-553-9100 732-553-9107

Part #	Aruba Networks DESCRIPTION	List Price	Extended List	Disc %	Unit Price	Qty	Extended Price
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	\$16,429.00	\$82,145.00	44%	\$9,200.24	5	\$46,001.20
JL087A	Aruba X372 54VDC 1050W AC Power Supply	\$1,279.00	\$17,906.00	44%	\$716.24	14	\$10,027.36
JL087A ABA	INCLUDED: Power Cord - U.S. localization	incl.				14	incl.
JL485A	Aruba 25G SFP28 LC eSR 400m MMF Transceiver	\$1,099.00	\$10,990.00	44%	\$615.44	10	\$6,154.40
R7J28A	Aruba AP-635 (US) Campus AP	\$1,395.00	\$34,875.00	44%	\$781.20	25	\$19,530.00
Q9G71A	AP-MNT-MP10-D AP mount bracket 10-pack D	\$260.00	\$520.00	44%	\$145.60	2	\$291.20
R3J18A	AP-MNT-D AP mount bracket individual D: solid surface	\$35.00	\$175.00	44%	\$19.60	5	\$98.00
JL661A	Aruba 6300M 48G CL4 PoE 4SFP56 Switch	\$12,409.00	\$24,818.00	44%	\$6,949.04	2	\$13,898.08
JL669A	Aruba 6300M Fan Tray	\$529.00	\$1,058.00	44%	\$296.24	2	\$592.48
JL728A	Aruba 6200F 48G Class4 PoE 4SFP+ 740W Switch	\$7,449.00	\$22,347.00	44%	\$4,171.44	3	\$12,514.32
JL728A ABA	INCLUDED: Power Cord - U.S. localization	incl.				3	incl.
J9281D	Aruba 10G SFP+ to SFP+ 1m DAC Cable	\$105.00	\$420.00	44%	\$58.80	4	\$235.20
			\$195,254.00			<b>Sub-Total</b>	<b>\$109,342.24</b>
Part #	INSTALLATION SERVICES	List Price	Extended List	Disc %	Unit Price	Qty	Extended Price
INSTALL	Installation, optimization, testing and training	\$10,500.00	\$10,500.00		\$10,500.00	1	\$10,500.00
APMOUNT	Access Point Mounting	\$75.00	\$1,875.00		\$75.00	25	\$1,875.00
						<b>Sub-total</b>	<b>\$12,375.00</b>
						<b>EQUIPMENT TOTAL</b>	<b>\$109,342.24</b>
						<b>INSTALLATION TOTAL</b>	<b>\$12,375.00</b>
						<b>GRAND TOTAL</b>	<b>\$121,717.24</b>



**LOWEST PRICED BY CATEGORY**

**ITEM NO. 7**

**Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine 158” Wheelbase**

**Van-Con, Inc.**

Price	\$65,300.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 Days ARO
Chassis	Chevrolet G33803
Body	Van-Con VC-30

**ITEM NO. 8**

**Type C – 54 Passenger Bus Diesel Engine**

**Truck King International Sales & Service Inc. /Wolfington Body Company, Inc.**

Price	\$91,895.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	20%
After Market Markup %	20%
Delivery Time Frame	60-180 Days ARO
Chassis	IC Bus LLC CE/PB105
Body	IC Bus LLC CE/PB105
Complete Vehicle	IC Bus LLC CE/PB105

**ITEM NO. 8A**

**Type C – 54 Passenger Bus Gasoline Engine**

**Truck King International Sales & Service Inc. /Wolfington Body Company, Inc.**

Price	\$88,975.00
Pick-Up Credit	\$100
Optional Equipment Discount from MSRP %	20%
After Market Markup %	20%
Delivery Time Frame	60-180 Days ARO
Chassis	IC Bus LLC CE/PB105
Body	IC Bus LLC CE/PB105
Complete Vehicle	IC Bus LLC CE/PB105